

# SIGNIFICANT BUSINESS COACHING PROGRAM

## SIGNIFICANT BUSINESS PROGRAM AGENDA

### FLOW OF CONTENT AND SUBJECTS COVERED

TOPICS MAY CHANGE AND EVOLVE BASED ON PARTICIPANT FEEDBACK AND NEEDS.

SESSION	PRIMARY FOCUS	PRIMARY SKILL	SECONDARY FOCUS
1	THE VISION EXPANDER	CREATING AN INSPIRING VISION FOR YOUR BUSINESS & YOUR TEAM.	SETTING PRIMARY GOALS & BASELINES FOR MEASURING PROGRESS.
2	THE OPPORTUNITY APPRAISER	DETERMINING YOUR BUSINESS' TOP GROWTH OPPORTUNITIES.	CREATING HUGE DOLLAR OPPORTUNITIES OUT OF THIN AIR WHEN YOU LIKE.
3	THE DISTRACTION ELIMINATOR	GETTING FOCUSED ON YOUR AGENDA & TOP GROWTH OPPORTUNITIES	LETTING GO OF EVERYONE ELSE'S AGENDAS, IDEAS & PLANS FOR YOU
4	THE LEVERAGE OPTIMIZER	LEVERAGING YOUR MOST VALUABLE ASSETS – PEOPLE.	ROLE OPTIMIZATION FOR YOUR TEAM AND YOU.
5	CONSCIOUS COMPENSATION	CREATING EMPLOYMENT OPPORTUNITIES THAT ATTRACT ENTREPRENEURS	PROVIDING BENEFITS POSSIBILITIES THAT INSPIRE GREATNESS
6	VISION GUIDED STAFFING	ALIGNING THE QUALITY OF YOUR TEAM WITH THAT OF YOUR VISION.	KNOWING WHEN & HOW TO HIRE, DEVELOP, RETAIN, MAINTAIN, & FIRE.
7	4-DIMENSIONAL LEADERSHIP	ALIGNING YOURSELF TO LEAD WITH YOUR MIND, BODY, HEART & SOUL	ENGAGING YOUR TEAM MEMBERS WHOLE PERSON IN THEIR WORK
8	VISION GUIDED COACHING	MOVING FROM SUPERVISOR TO COACH	HELPING YOUR TEAM MEMBERS CREATE THEIR MOST DESIRED RESULTS
9	THE SIGNIFICANCE EXPERIENCE	CREATING A SIGNIFICANT BUSINESS EXPERIENCE FOR YOUR CLIENTS.	ATTRACTING & RETAINING SIGNIFICANT MINDED CLIENTS & PRODUCERS.
10	4-DIMENSIONAL SELLING	ENGAGING MIND, BODY, HEART & SOUL IN YOUR SALES PROCESS	ALIGNING COMMITMENTS, THOUGHTS, FEELINGS, & ACTIONS FOR RESULTS
11	VISION GUIDED FINANCIAL COACHING	HELPING CLIENTS CONNECT WITH THEIR FINANCIAL VISIONS	CREATING SALES, PROFIT, & GREATER RETENTION WITH SALES PROCESSES
12	FEELS LIKE RETIREMENT	SPENDING YOUR TIME, ENERGY, & LIFE THE WAY YOU MOST DESIRE	LIVING YOUR VOCATION INSIDE AND / OR OUTSIDE YOUR WORK

THIS IS A TELECONFERENCE COACHING PROGRAM.

CALLS ARE EVERY MONTH FROM 1 ET – 4:30 ET (WITH 2 BREAKS)

FOCUS MOVES INSIDE–OUT FROM YOU – YOUR TEAM – YOUR CLIENTS – YOUR PROCESSES

# SIGNIFICANT BUSINESS COACHING PROGRAM

## IS SIGNIFICANT BUSINESS FOR YOU?

ARE YOU LOOKING TO DO THE FOLLOWING? (PLEASE CHECK ALL THAT APPLY TO YOU).

### MORE FULFILLMENT

- 1) MAKE A MEANINGFUL IMPROVEMENT IN YOUR LIFE AND THE LIVES OF YOUR LOVED ONES?
- 2) HELP YOUR CLIENTS MAKE MEANINGFUL IMPROVEMENTS IN THEIR LIVES AND THE LIVES OF THEIR LOVED ONES?
- 3) HELP YOUR TEAM MEMBERS MAKE MEANINGFUL IMPROVEMENTS IN THEIR LIVES AND THE LIVES OF THEIR LOVED ONES?

### MORE FUN

- 4) MORE FREE TIME TO ENJOY OTHER PARTS OF YOUR LIFE OUTSIDE OF WORK?
- 5) MORE ENJOYMENT WHILE YOU ARE AT WORK?
- 6) CREATE AN ENVIRONMENT WHERE TEAM MEMBERS AND CLIENTS EXPERIENCE GREATER ENJOYMENT?

### MORE FORTUNE

- 7) GREATER BUSINESS GROWTH WITH TOP QUALITY CLIENTS?
- 8) GREATER RETENTION OF YOUR TOP CLIENTS?
- 9) GREATER PROFITS?

### MORE SIGNIFICANCE

- 10) MORE EXPERIENCES OF WORKING WITH CLIENTS AND TEAM MEMBERS WHO DESIRE THE SAME?

### MORE FUN

IF YOU ANSWERED YES TO 8 OR MORE OF THESE QUESTIONS, THEN YOU MAY BE ABLE TO CREATE A GREAT DEAL MORE MONEY, FREE TIME, AND FULFILLMENT IN YOUR WORK AND PERSONAL LIVES.

WE CAN HELP YOU CREATE THIS IF YOU LIKE... JUST CONTACT US.